Bitrix 24®

Your ultimate workspace

2025





CRM

Modern CRM that features sales enablement, analytics, and automation tools



Kanban board, Gantt chart, and a full set of Scrum tools to facilitate your project management



Collaboration

Team messenger, video conferencing, shared calendars, online documents, and more



All the tools you need to manage HR records, track employee hours, and automate workflows

Bitrix 24[©]

Tasks & Projects

Sites & Stores

Template-based website builder to help you create beautiful sites and SEO-ready online stores

HR & Automation



A powerful AI assistant inside Bitrix24 designed to help you save time and boost creativity



Al-powered online workspace for the whole company, with tools for every department

For any & every business

Bitrix24 is a great fit for teams of any size and work model: office, remote, or hybrid. It can be easily scaled from 1 to 10,000 users

All-in-one solution

Bitrix24 features CRM, tasks, chat, video calls, calendar, file storage, online documents, automation, and 30+ other tools





Business-friendly pricing

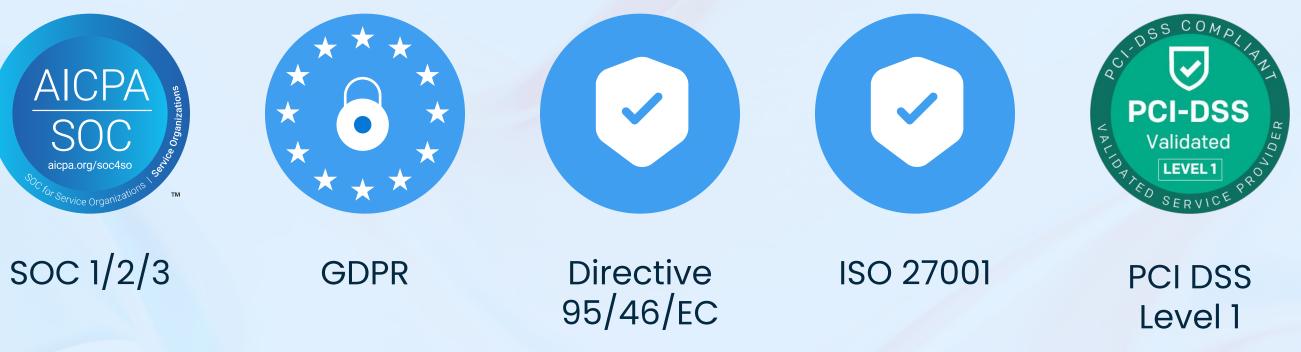
Each Bitrix24 plan has a user limit and a fixed monthly/yearly fee, which means you can keep adding users at no additional cost



16 Data centers

600 Servers

Two-step authorization



AES-256 encryption

Security & reliability first

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99.9% Availability

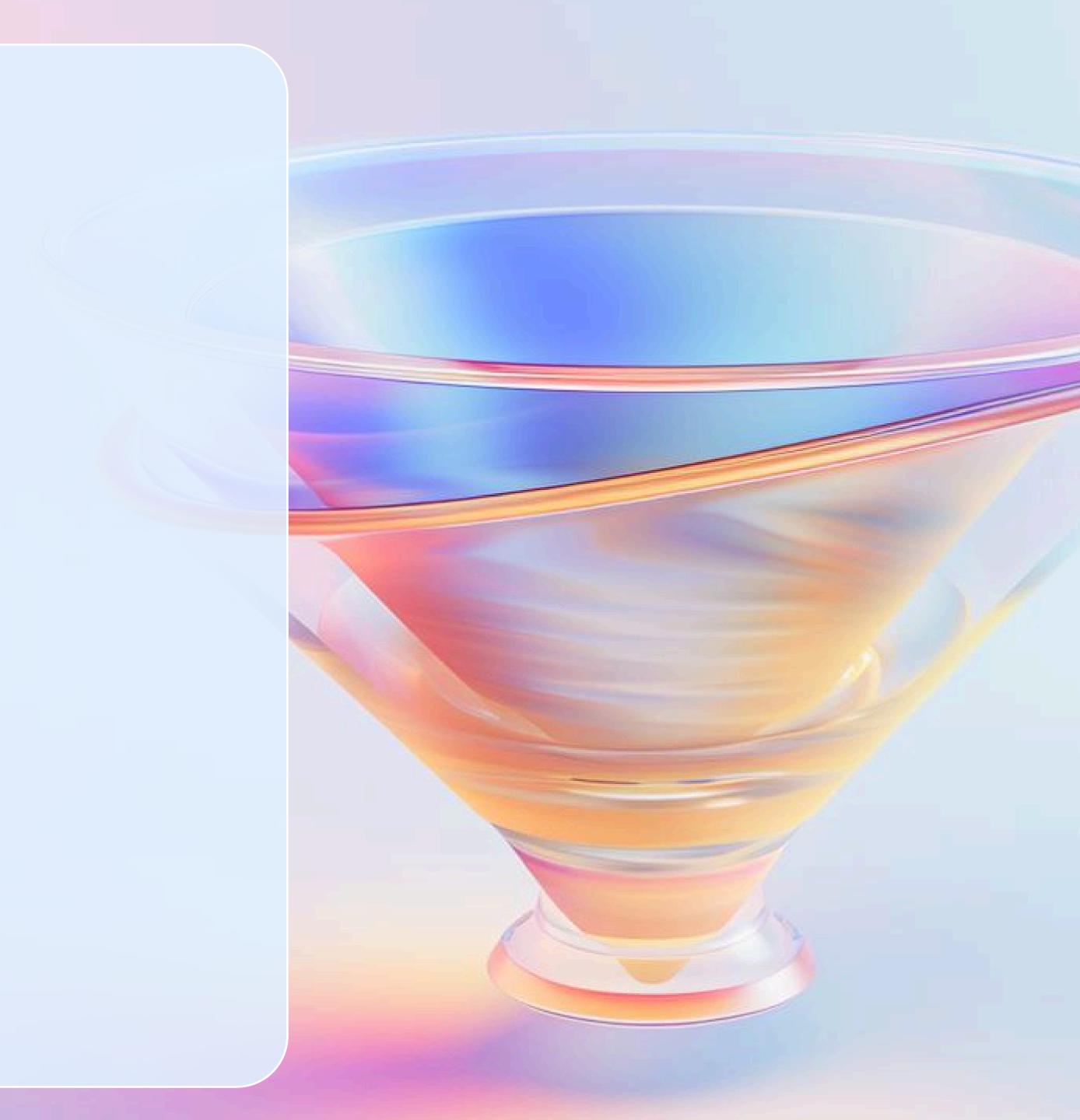
Bitrix24 Enterprise data is hosted with AWS, which maintains the following certifications



CRM

2

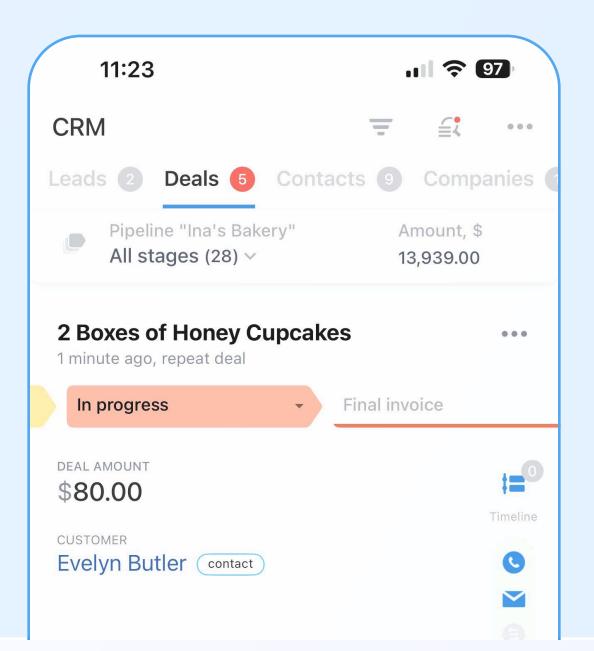
A single platform to manage leads, engage with clients, and close deals



Contact Center



CRM



Booking

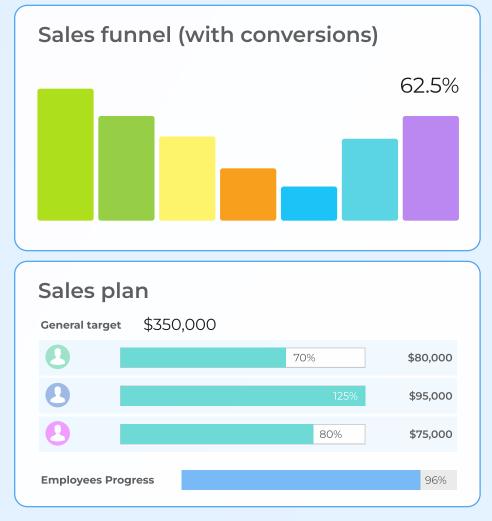


Sales Intelligence



7 essential components of successful sales





Marketing <u>,,,,,</u> G

Al-powered assistant CoPilot

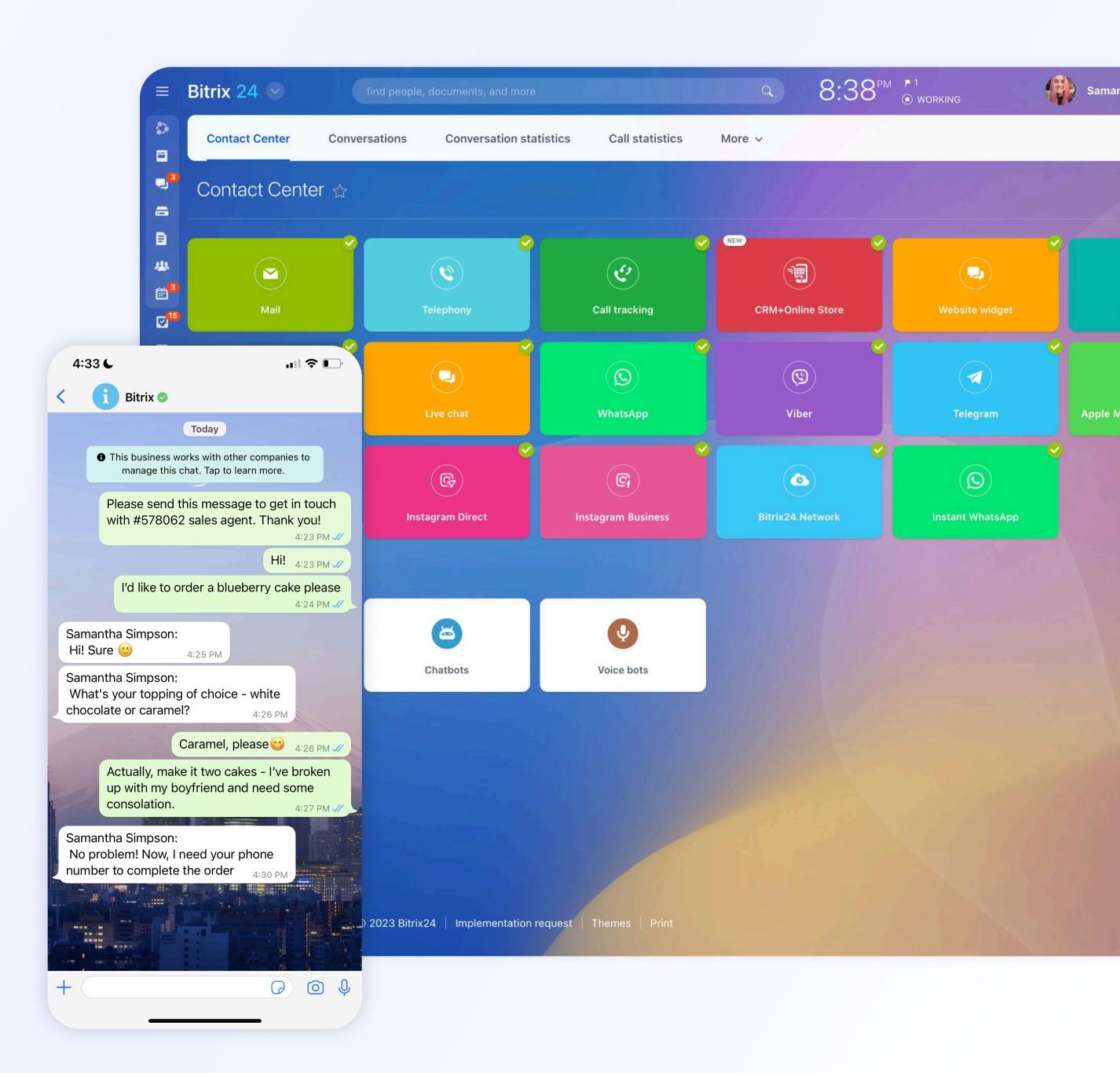




Contact Center

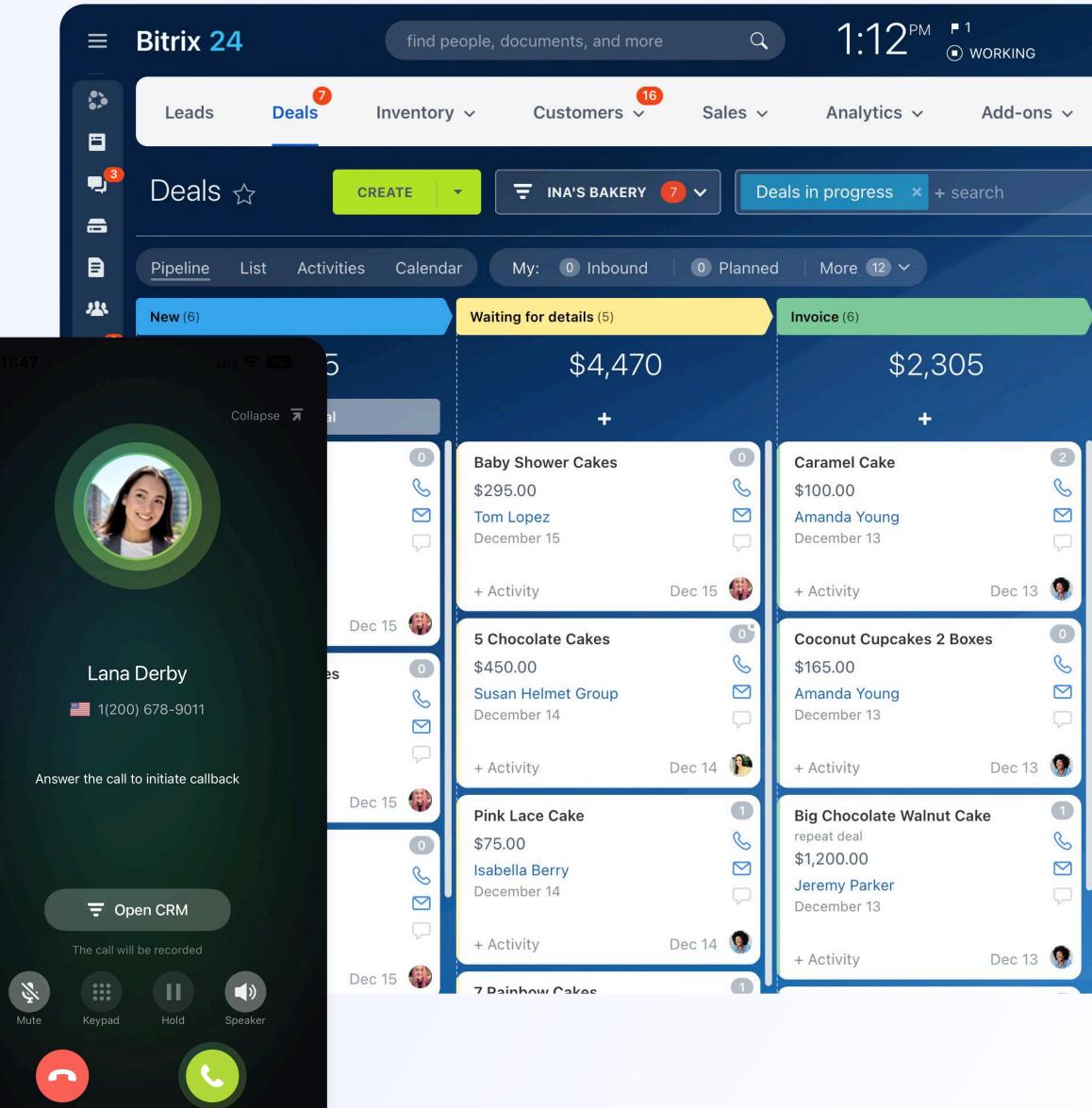
🖻 Email

- Telephony
- Call recording and audio-to-text transcription
- SMS
- Call back widget
- Website live chat and chatbots
- f Official Facebook, Instagram integration
- Instant WhatsApp for messenger-based leads
- Facebook Lead Ads
- Website forms (contact and lead capture)
- Form builder + form processor



CRM

- Leads, deals, contacts, companies
- Sales funnel automation
- Pipeline management
- Ø 360-degree customer view
- Estimates and invoices
- Online payments
- E-signature
- Product catalog
- Lead/deal routing rules
- Access permissions for CRM fields
- 30+ vertical CRM solutions
- Inventory management
- Role-based access model



Settings 🗸
In progress (4)
\$3
10 Boxes of Diffe Cupcakes repeat deal \$250.00 Ruby Jones December 12
+ Activity
3 Chocolate Cak \$180.00 Patio L Cafe December 12
+ Activity
Snow Cake for T \$3,000.00 Brandbook Hotel December 12
+ Activity

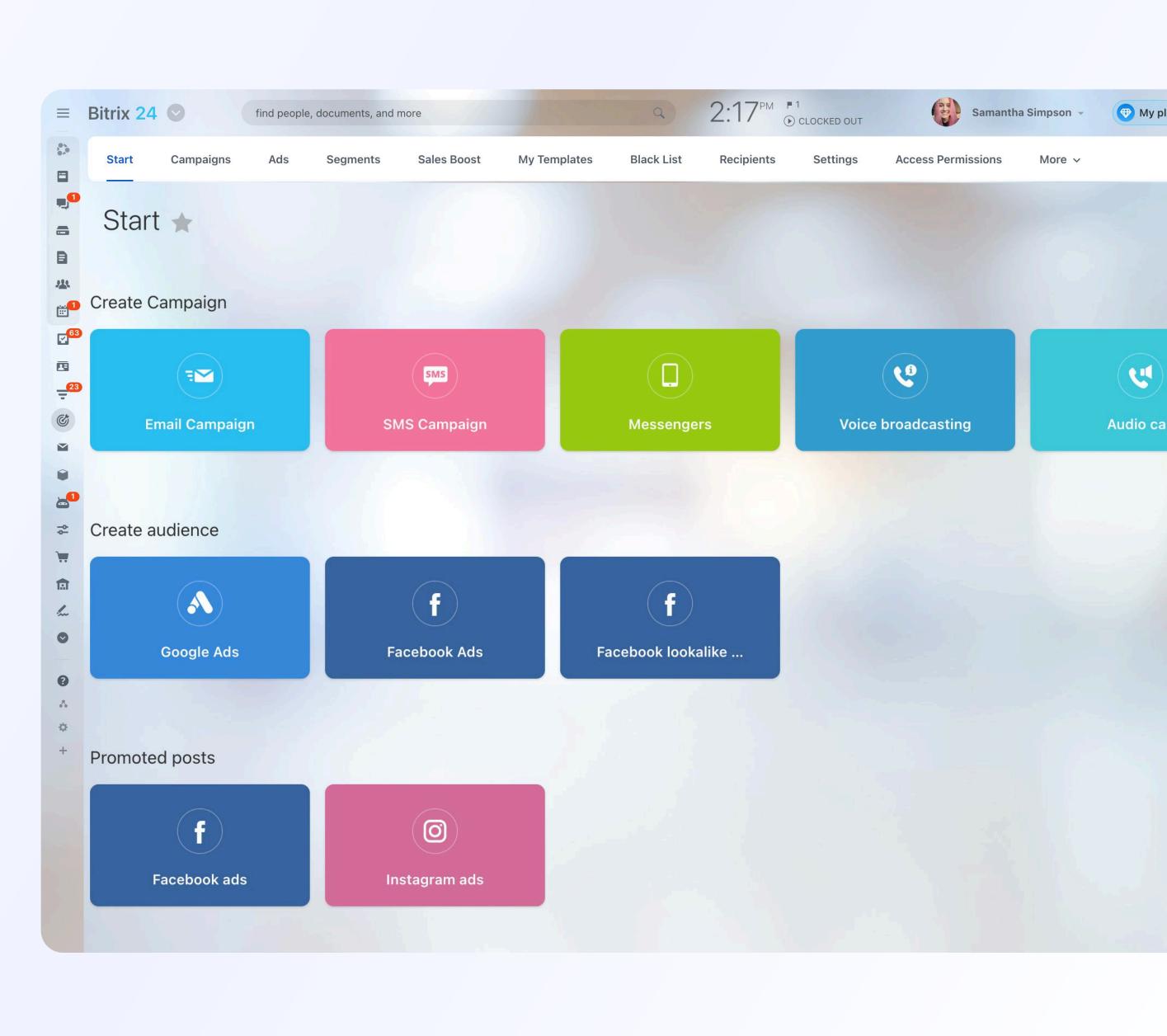
Booking

- Ideal for beauty salons, clinics, rental services, etc.
- Integrated with CRM
- Optimized schedule & maximized booking
- Client data gets saved directly to CRM as leads or deals
- Client data can be used for future marketing campaigns
- Automated reminders and notifications via SMS and WhatsApp

On	line hooking 510	+ 2 clients + \$7,450		CREATE	Filter + search		Q	6 Not confirmed	d 🚺 Late
Y	Specialist	\$1,800 •		Specialist	\$1,500		Jane Specialist	\$2,150 •••	Julie Specialist
\$:00 pm 9:00 am	+ Make resource bundle								
9:00	Nancy Lester ■ 9:00 – 10:00	\$100 L	• ///				Nicholas Stapp ■ 9:00 – 10:00 Helen Deveraux ■	\$150 • • • • • • • • • • • • • • • • • • •	Pablo Escolopio 9:00 – 11:00
11:00 -	Stephan Levinsky 11:00 – 12:30 pm	\$150	©	Rome Potter 11:00 – 12:30 pm	\$800 C	*	10:00 - 11:00 Kate Mink ■ 11:00 - 12:00	\$400 •	Lora Strogg ■ 11:00 – 12:30 pm
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1:00 pm	Kate Zaycen		×	Lana Smith	\$150	1	Helen Chapper	\$150 () • 📮 () 🗸	Jerry Kazinsky E 1:00 pm – 2:00 pm
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3:00 pm	Elizabeth Collins 3:00 pm – 4:00 pm	\$100 C 📮	°C V	2:30 pm – 4:00 pm	C 🖵	~	Kathy Shelley 3:00 pm – 4:00 pm	\$150 (Marie Kim 🗈
4:00 pm				Mary Fredriksen 4:00 pm – 5:00 pm	\$100 C 🚚	ک ا	Alex Peterson 4:00 pm – 6:00 pm	\$700	3:30 pm – 5:00 pm
5:00 pm -	Irene Johnson	\$1,000	ی ب	Dolores O'Reagan	\$100 سال 100	```		ر پ	Alice Reynard 5:00 pm – 6:30 pm
7:00 pm		C. 🖦 🗌							
৭:00 pm	R ^L Show a	all – 100 s	% +)					

Marketing

- Client base segmenting
- Email marketing (up to 1 million emails/month)
- Voice broadcasting & audio calls
- Sales/marketing automation
- Ad campaigns
- f 40+ rules and triggers for Facebook/Google Ads
- Ad agency support
- **f** Facebook lookalike audiences



Analytics

- BI Builder with 17 datasets and custom dashboards
- Real-time sales data
- Historical data comparison
- Sales targets & sales trends
- Sales plan/quota
- CRM analysis by any property
- Custom SQL queries and formulas
- Product catalog
- Role-based access model

CRM Analytics

Lead analysis

Sales

Sales funnel (with con...

Sales funnel
Sales plan
Sales trends
Comparison
Employee performance
Clients
Sales Intelligence
My reports
BI analytics
BI analytics settings

Inventory Management

Last 30 days × + search Sales funnel 210 180 150 120 90 60 30 Leads Deals amount amount \$6,295.00 \$53,085.98 Deal lifespan average Lead lifespan average 4.69 days 2.51 days

Employee performance

Sales funnel (with conversions)

Responsible person	Number of leads	Number of deals	Deals lost	Deals total	Deals won	Dea
Caroline Simon	10	7	1	\$8,250.00	5	\$4,6
Maria Richards	23	11		\$10,799.00	8	\$7,5
🚯 Samantha Simpson	35	21		\$13,016.98	14	\$11,
Damian Jenkins	22	14	2	\$9,020.00	9	\$6,3
虁 Zaire Kongsala	30	16	1	\$12,000.00	11	\$10,

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BI analytics settings

Online store

Call statistics

Conversation statistics

EXTENSIONS		•		×
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7,500.00				
11,200.00				
6,350.00				
10,000.00				



Sales Intelligence

- Track ALL your advertising (online and offline)
- Ad group analysis
- Calculate marketing ROI
- View the complete client path
- Automatic and manual expense uploading
- Sales process visualization
- Know exactly which traffic sources and campaigns generate most sales

CRM Analytics Lead analysis Sales

Employee performance

Clients

Sales Intelligence

Advertising ROI

Traffic report

My reports

BI analytics

BI analytics settings

Inventory Management

Online store

Call statistics

Conversation statistics

Advertising ROI

Reporting period: 2024

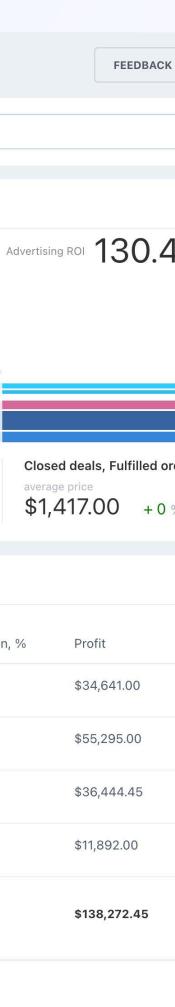
Channel performance



Traffic ROI

Instagram \$19,000.00 2805 1763 1320 1049 - Deals 980 - Deals 55.69 Image: Facebook \$25,000.00 7048 5895 4567 4373 - Deals 4116 - Deals 69.82 Image: Solution of the second secon	Brought by traffic source		\$60,000.00	11192	8283	6363	5813	5463	65.95%
Instagram \$19,000.00 2805 1763 1320 1049 - Deals 980 - Deals 55.69 Image: Stagram \$19,000.00 2805 1763 1320 1049 - Deals 980 - Deals 55.69 Image: Stagram \$25,000.00 7048 5895 4567 4373 - Deals 4116 - Deals 69.82 Image: Stagram \$12,000.00 947 500 396 322 - Deals 303 - Deals 60.69	Exhibition in Dubai			392	125	80	69 - Deals	<mark>64</mark> - Deals	51.2%
Instagram \$19,000.00 add 2805 1763 1320 1049 - Deals 980 - Deals 55.69 Facebook \$25,000.00 7048 5895 4567 4373 - Deals 4116 - Deals 69.82	Soogle Ads		add	947	500	396	322 - Deals	303 - Deals	60.6%
Instagram \$19,000.00 2805 1763 1320 1049 - Deals 980 - Deals 55.69	f Facebook		add	7048	5895	4567	4373 - Deals	4116 - Deals	69.82%
Source Color Costs Views Actions Leads Deals, Orders Won Conv	Instagram		and the second second second second	2805	1763	1320	1049 - Deals	980 - Deals	55.6%
	Source	Color	Costs	Views	Actions	Leads	Deals, Orders	Won	Conversion,

24 Ē **2** 1 ÷ Ċ 11 </> \$?





Al-powered assistant CoPilot

- Generate texts
- 💗 Create ideas
- Transcribe phone calls
- Autocomplete fields in deals
- 🛪 Translate texts & check grammar
- Prompt library
- 30+ CoPilot roles: Marketing Specialist, Slogan Master, Business Analyst, etc.
- Al speech analytics & sales scripts

MORE

Deal typ

Sales

Call

Source information Call routed to: +1

Furniture type Sectional sofa with sleeper function *

Material

Spill-resistant *

December 11th at 2 p.m. *

Responsible



Stacy Smith Head of Sales

Comment

CoPilot Sectional sofa with sleeper function Large sofa made of spill-resistant material 10% discount on a specific model Delivery date: December 11th at 2 p.m. Total price: \$900 Payment link will be sent Delivery arranged for December 11th at noon Collapse

Select field Create field

RECURRING DEAL

🙆 CoPilot

Phone call transcript

total

Dele

Good morning. Thank you for calling our furniture store. How can I assist you today? Good morning. I'm looking to buy a new sofa for my living room.

Of course. I'm here to help. What size of sofa are you looking for and what material would you

prefer it to be? I need a large one because I have two children. It should also be made of a material that's resistant to spills since my kids are really messy.

Got you. Would you like the sofa to be a sectional or a regular one?

And should it have a sleeping function? Yeah, I would prefer a sectional sofa. As for the sleeper function, that would be great because we often have guests staying over.

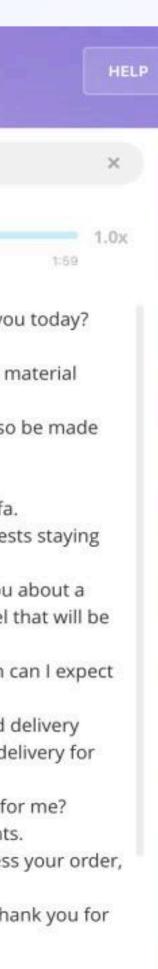
Great. I have a few options that meet your requirements. But let me tell you about a special offer that we have. We currently have a 10% discount on one model that will be just

perfect for you. That sounds fantastic. Price is important to me. Also, when can I expect the sofa

to be delivered? I need it by December 13th. I will check the availability and delivery schedule for you. Just give me a moment, please. Yes, we can arrange the delivery for December 11th

at 2 p.m. Perfect. I'm happy with that. Can you also confirm the total price for me? Absolutely. The total price with the 10% discount applied is \$900 and 0 cents. That sounds great. I'm ready to make the purchase. Wonderful. I will process your order, send you a

payment link, and then arrange the delivery for December 11th at noon. Thank you for choosing



Tasks & Projects

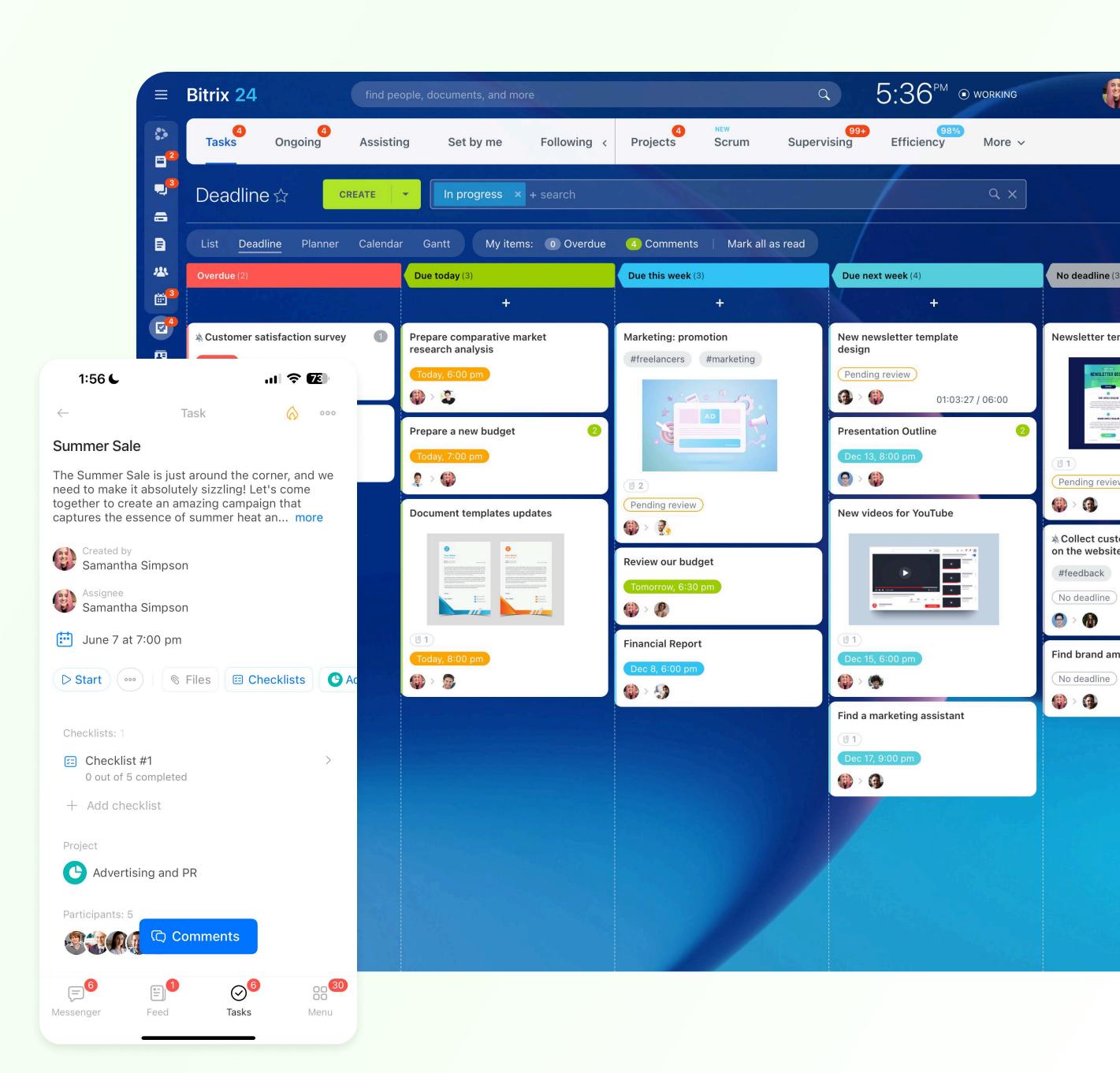
2=

Everything you need to get work done



Project management

- 🔁 Kanban board
- = Gantt chart
- 🕑 Workgroups & projects
- 😑 Checklists & subtasks
- Task time tracking
- Task automation
- Task templates
- API & integrations





- Scrum roles
- Backlog
- Tasks and Epics
- Definition of Done
- Built-in chats and online meetings

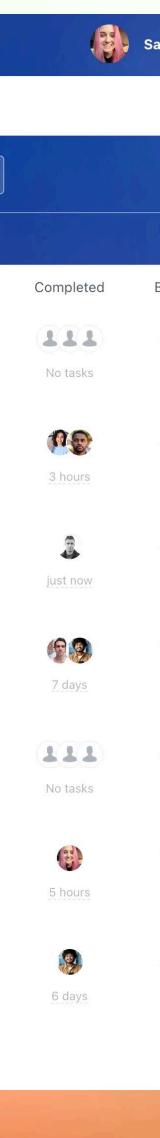
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*	Backlog Tasks: 2	+ Epic	+ Task	Campaign development 3 days to finish sprint. 20% comple	ted
7 3	Campaign launch		-	Prrofreading Quality control	
~ 9	Concept of the campaigr • Strategy preparation	n development		Site creation Campaign development 	
3				Quality control	
1				Quality control October 23 - October 29	Tasks
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- Great for identifying and removing bottlenecks
- Increased work efficiency
- Track task status in real-time
- Improved workload management
- Ideal way of organizing tasks for departments like legal, accounting, marketing, etc.
- AI-based flow analysis and recommendations

 ■ Bitrix 24 ≈ find people, documents, and more C 5:45^{PM} • V Tasks > Projects Projects Projects Efficiency Recycle Bin More ~ 	VORKING
Tasks > Projects Flows Scrum Efficiency Recycle Bin More ~	
Filter and search	٩
My items: 0 Overdue 0 Comments I as read	
 Name My tasks Action Pending In progress Efficient 	ncy
Sales Department 2 tasks Create task Allotted time: 5 days 2 tasks	
Flow team: 4 persons 32 minutes 7 hours 100 minutes 7:02 € III < 66	
Tasks and Projects Q 1 task Create task	
Tasks Projects Flows Scrum Efficiency	10
Accounting Allotted time: 7 days	
Pending In progress Efficiency Completed 100	%
2 0 2 hours 2 hours 2 hours 100% no tasks	
2 days 5 days 38%	6
Office Management 1 task Create task @ @ @ .	-
Allotted time: 4 days 17 minutes 45 minutes 1009	10
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Pending In progress Efficiency Completed PAGES: 1 < PREVIOUS NEXT >	
3 days 21 hours 100% 6 days	
© 2024 Bitrix24 Implementation request Themes Print	
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Al-powered tasks

- Al-generated task descriptions
- ≡ Checklists
- 🔀 Task summary
- Built-in translator and grammar check tool
- Unlimited inspiration (use CoPilot to create ideas)
- Al-powered content: texts, images, etc.
- Prompt library
- 30+ CoPilot roles: Marketing Specialist, Slogan Master, Business Analyst, etc.

	Bitrix 24 × TASK
:	Tasks > Projects
	Tasks > Projects
, 4	Planner ★
8	
	List Deadline Plan
22	Not planned (2)
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	Marketing: promotion
	#freelancers #market
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New task

Find a marketing assistant

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Res	pons	ibiliti	es:																	
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- Provide administrative support to the marketing team as needed

Requirements:

- Bachelor's degree in Marketing, Business, or a related field
- Strong written and verbal communication skills
- Proficient in Microsoft Office Suite and social media platforms
- Excellent organizational and time management skills
- Ability to work independently and as part of a team
- Attention to detail and ability to multitask
- Knowledge of marketing principles and best practices
- Previous experience in a marketing role is a plus

To apply for this position, please submit your resume and cover letter to [Email Address]. We will be accepting applications until [End of January].

Note: Only shortlisted candidates will be contacted for an interview.

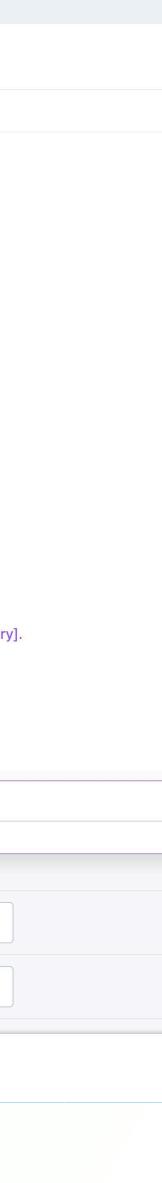
We look forward to receiving your application!

[Company Name] Marketing Team

(3) Create a marketing assistant job description

▲ Texts generated by CoPilot may not always be factually accurate. Learn more

Responsible person Damian Jenk	ins × + Add more	Created by Participants	Observers
✓ Save			
💉 Edit request	ds × Steven Ward × + Add more		
S Try again			
Feedback	Zaire Kongsala × + Add more		
× Cancel			
DD TASK(#+ENTER) ADD TASK AN	ID CREATE ANOTHER ONE CANCEL		



Sites & Stores

Create beautiful websites that sell. No-code, SEO-friendly

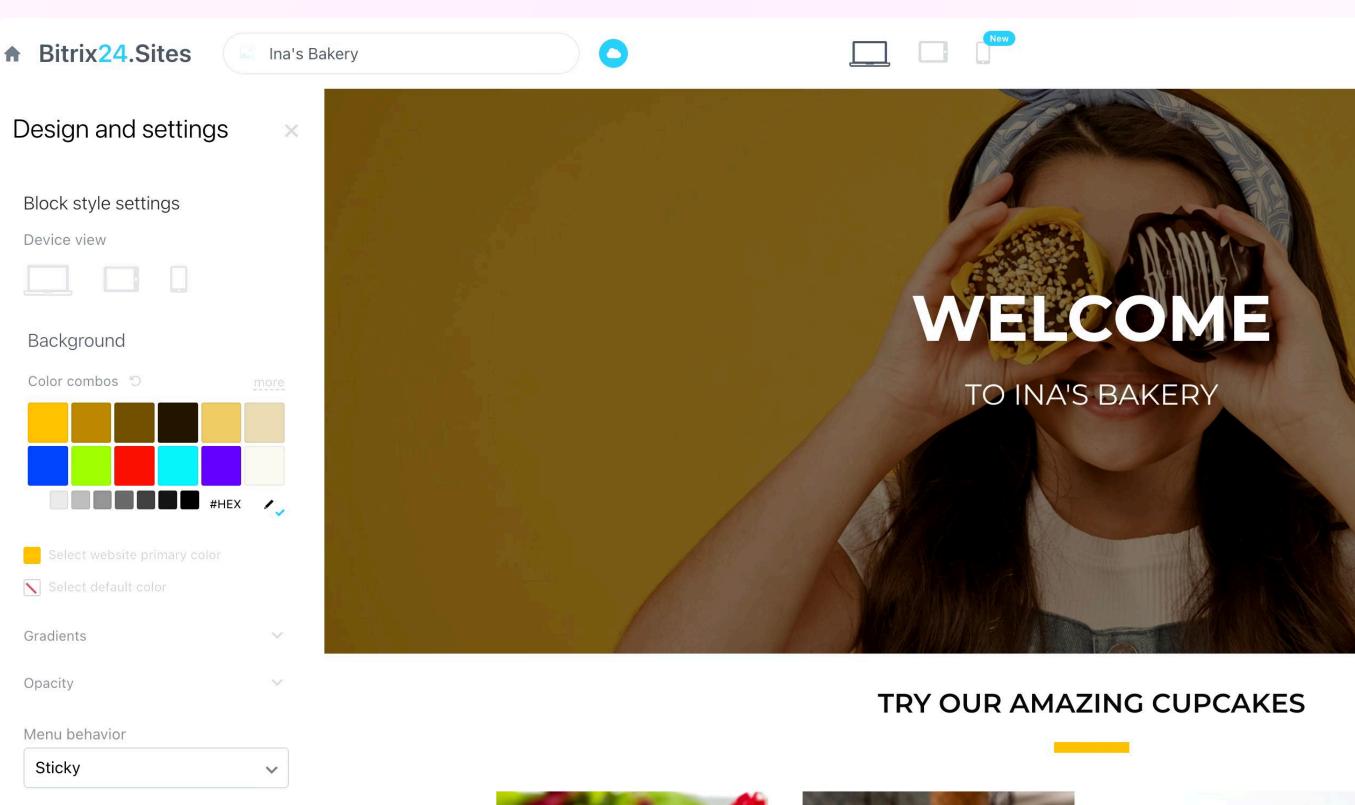
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Website builder

- Intuitive, easy-to-use website builder
- Pre-made industry-specific templates
- Al-generated texts and images
- Al site generator (create a whole website) based on a CoPilot prompt)
- Free forms and chat widget
- Google Analytics enabled
- SEO-ready
- Free hosting & custom domain name
- Fully responsive design optimized for mobile devices
- Integrated with Bitrix24 CRM



Default	~

Menu

Menu item

Menu position

Mobile menu

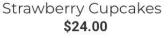


Velvet Cupcakes with Cream Chee. \$30.00



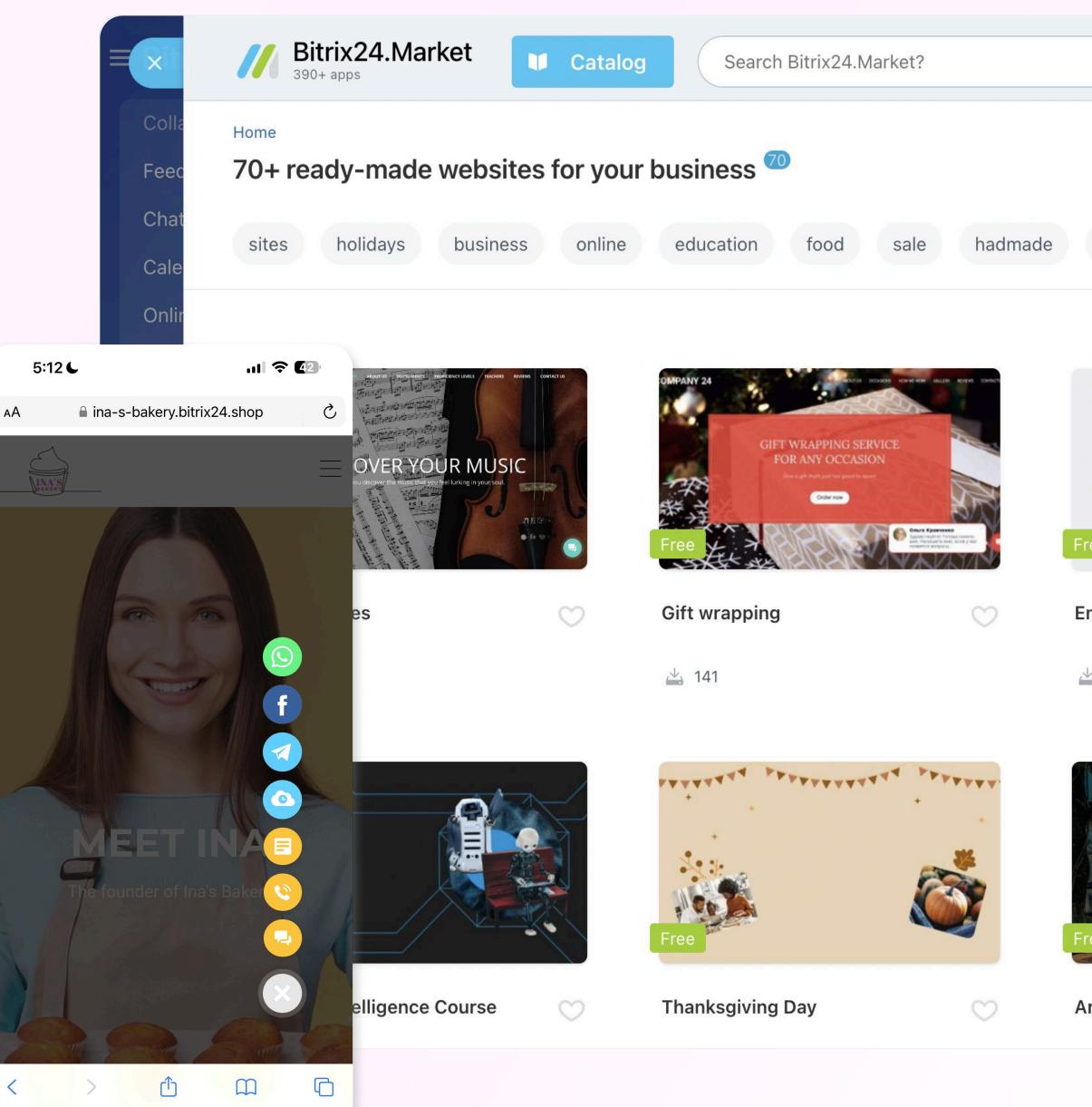


Caramel Peanut Cupcakes \$30.00



Conline stores

- 👿 Ready-made e-shop templates
- Includes product catalog with SKUs
- Features order and inventory management tools
- Integrated with Bitrix24 CRM
- SEO-ready
- Mobile-friendly



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Collaboration

Work together from wherever you are – home, office, or on the go



Bitrix24 Sync Work time tracking



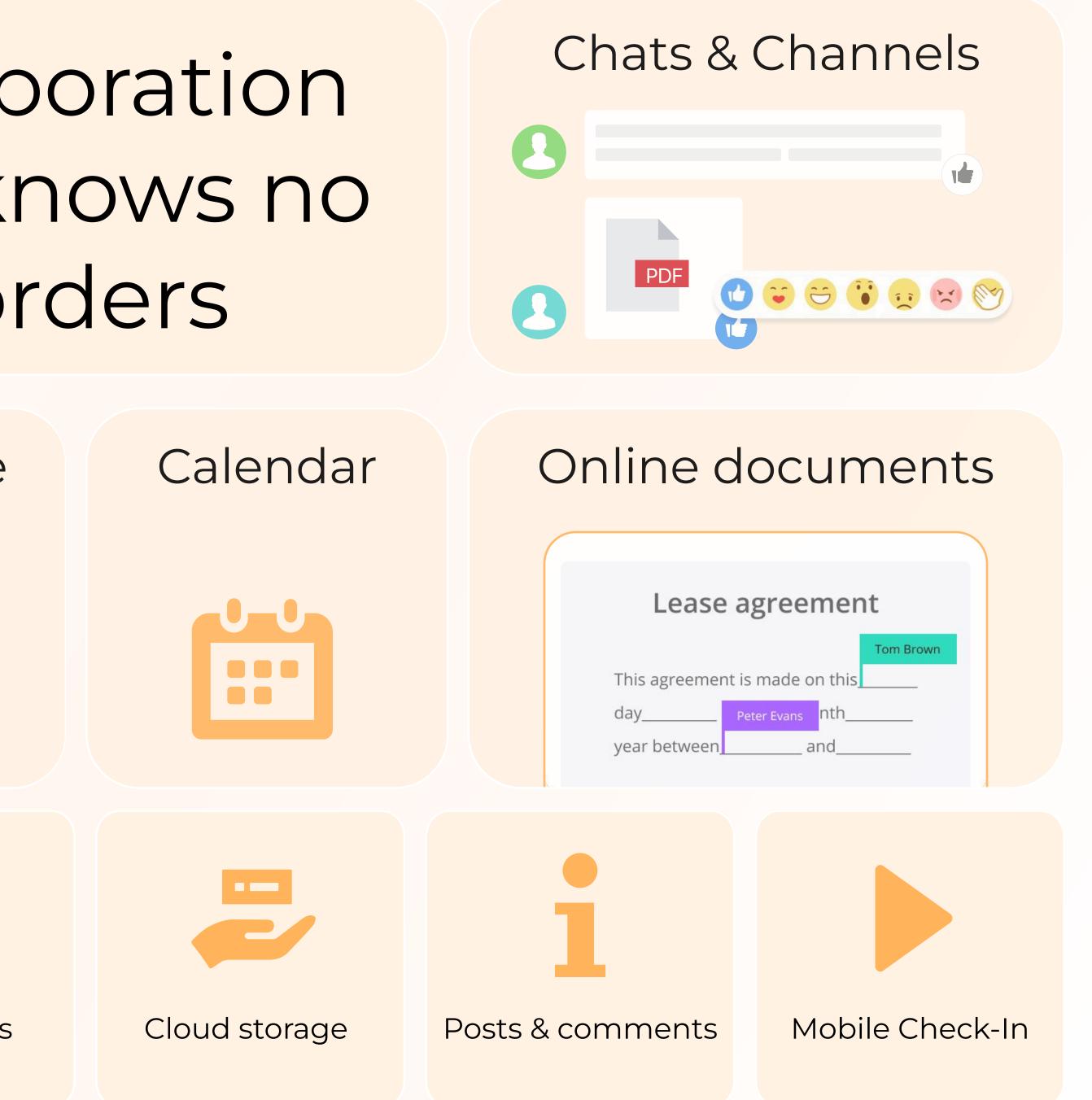
Al-generated texts and ideas

Workflow automation

Work reports

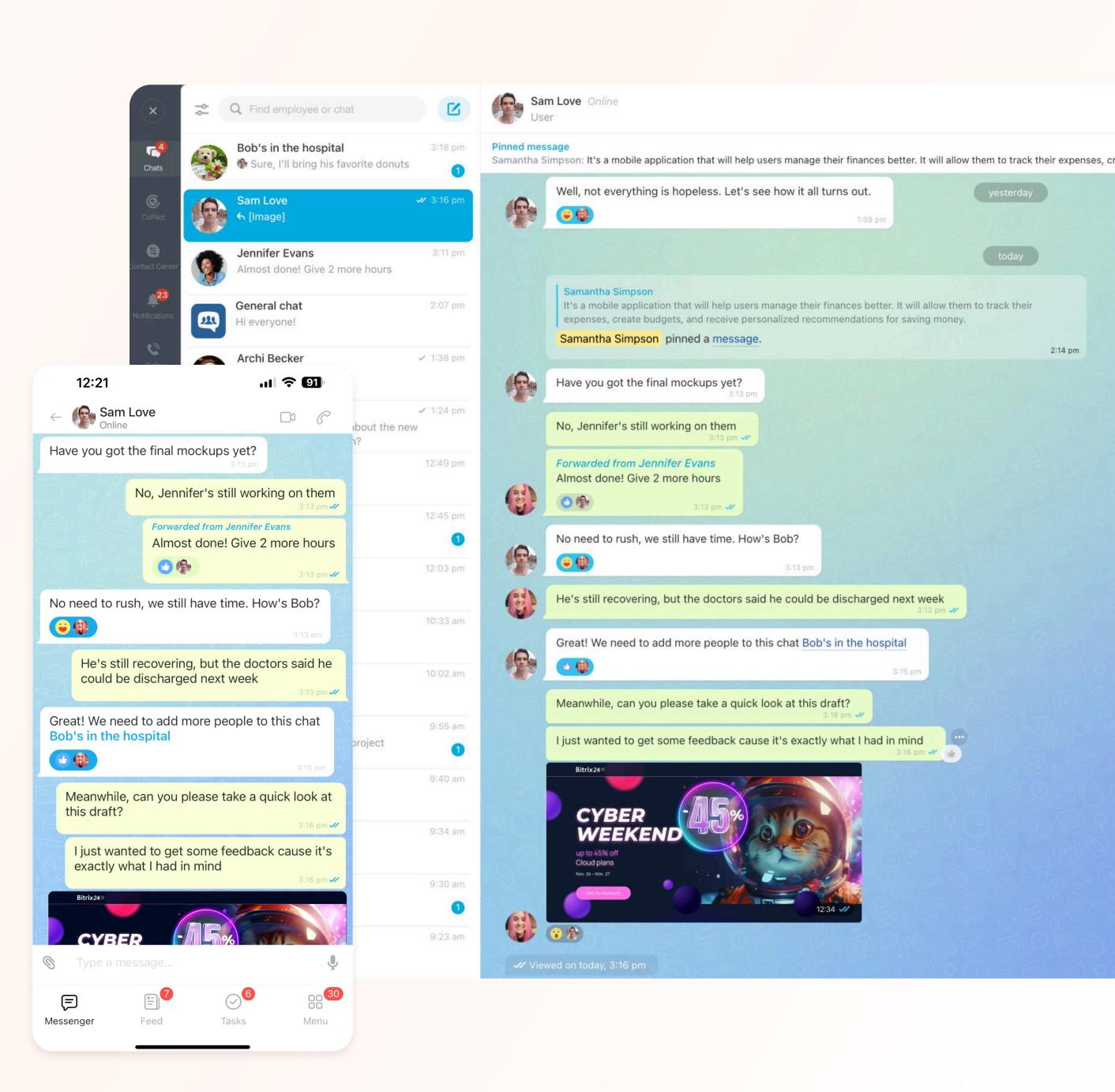
Collaboration that knows no borders





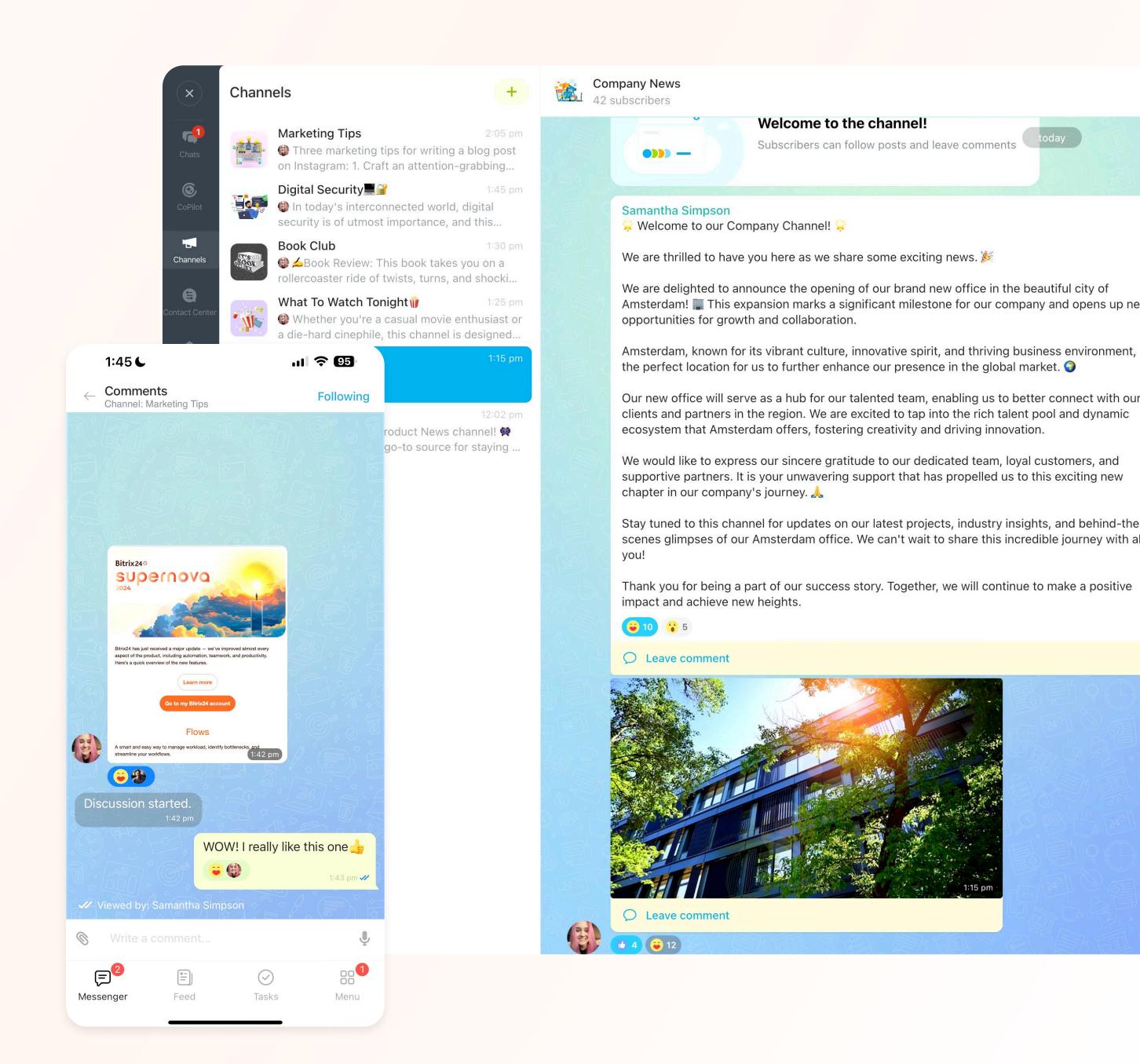
Chat

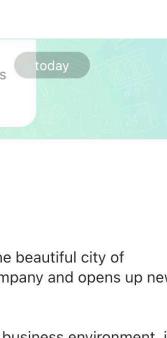
- Strictly internal company chat
- Integrated with CoPilot (AI-generated texts and ideas)
- Personal and group chats
- Pinned messages
- ★ Forwarded messages
- Cross-chat communication
- Emojis, reactions, and GIFs
- Quick chat search



Channels

- Posts, threads, comments, reactions
- Strictly corporate (adding external users is optional)
- Every department and team can have their own channels
- Custom access permissions (view only, view and comment, etc.)
- Great for company announcements, employee onboarding, industry news, etc.







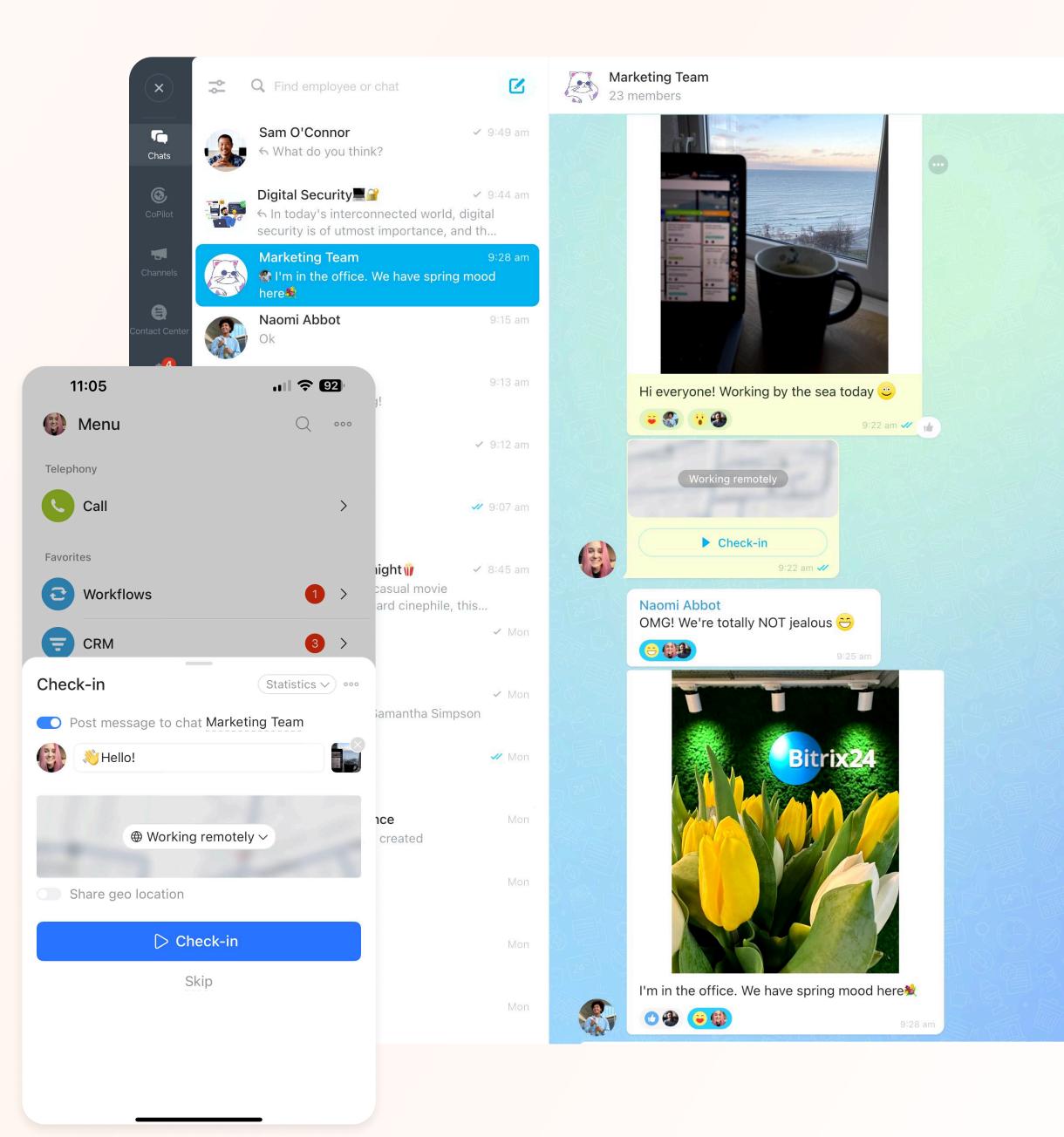
Bitrix24 Sync

- Up to 1,000 participants
- O time limit
- Invite external users to your call
- Call recording, custom backgrounds and screen sharing



Mobile check-in

- Fun and engaging way to start your day
- Great for remote team management
- Belps to sync your team across various locations and even time zones
- Ideal for organizing your team and getting everyone ready for work in the morning

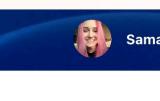






- Personal, group and company calendars
- Public and private events
- Open slots (easy to schedule meetings with external users)
- Shared slots (for events with multiple participants, even across different time zones)
- Plexible access rights
- Two-way sync with Outlook and Google Calendars

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Jun 20)24			٤ 🥲	₽ 0			• Bfaillstorming	3.30 pm	Business Lunch with end.	t 2:30 pm		חוק ססיפ	• Sualey,
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JAY, JU	NE 11					Business Lunch with clien	it 4:00 pm							
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y Plan			10:00 AM 10:30 AM	 Review Sprint Daily Planning Meeting Sprint Retrospective 	7:00 am 9:00 am	 Daily Planning Meeting Meeting with Bob 	9:00 am 2:00 pm	 Daily Planning Meeting Team Building 	9:00 am 6:00 pm	 Daily Planning Meeting 	9:00 am	 Daily Pla Meeting 		
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- Great way to collaborate with external users: freelancers, clients, etc.
- One shared workspace with its own chat, video calls, tasks, calendar
- Invitation via email or SMS
- Seamless and secure collaboration inside your Bitrix24
- Easy access to all project-related files, tasks, and documents
- No need to use a third-party solution

\$\$	Q Find employee or chat		Website for Ina's Bakery 6 members (2 guests)	
	Website for Ina's Bakery Terrific! With this team, I feel like onto something big	1:50 pm e we're		
	Zaire Kongsala Web Developer	1:40 pm		
	Damian Jenkins Chief Sales Officer (CSO)	1:32 pm		today
	Naomi Abbot Digital Strategist	1:32 pm	Samantha Simpson created this collab 1:28 pm Samantha Simpson invited guest Logan Olsson	
	Noah lley PR Specialist	1:32 pm	1:28 pm Logan Olsson joined the collab 1:32 pm	
	Samantha Simpson Chief Marketing Officer (CMO)	1:28 pm	Samantha Simpson invited guest Zaire Kongsala 1:32 pm	
			Samantha Simpson added employees Damian Jenkins, Naomi Abbot, Noah Iley 1:32 Zaire Kongsala joined the collab	
			1:40 pm	New messages
			Samantha Simpson Hi guys! Great to see you on board 🙄 These are my colleagues who will work to this project Damian Jenkins Naomi Abbot Noah Iley	ogether with you on 1:45 pm
			Hi! Nice to meet everyone here	
			Damian Jenkins Hiya! I'm already excited about our new website and can't wait to see it! 1:46 pm	
			Zaire Kongsala What's up everyone! I'm sure it will be even cooler than you could imagine Image: Comparison of the strength of the strengt of the strengt of the strength	
			Absolutely! We've got some creative ideas to make it REALLY stand out 😎	
			Samantha Simpson Terrific! With this team, I feel like we're onto something big	
			Viewed by Zaire Kongsala and <u>1 more</u>	
			S Enter @ to mention a person or chat	

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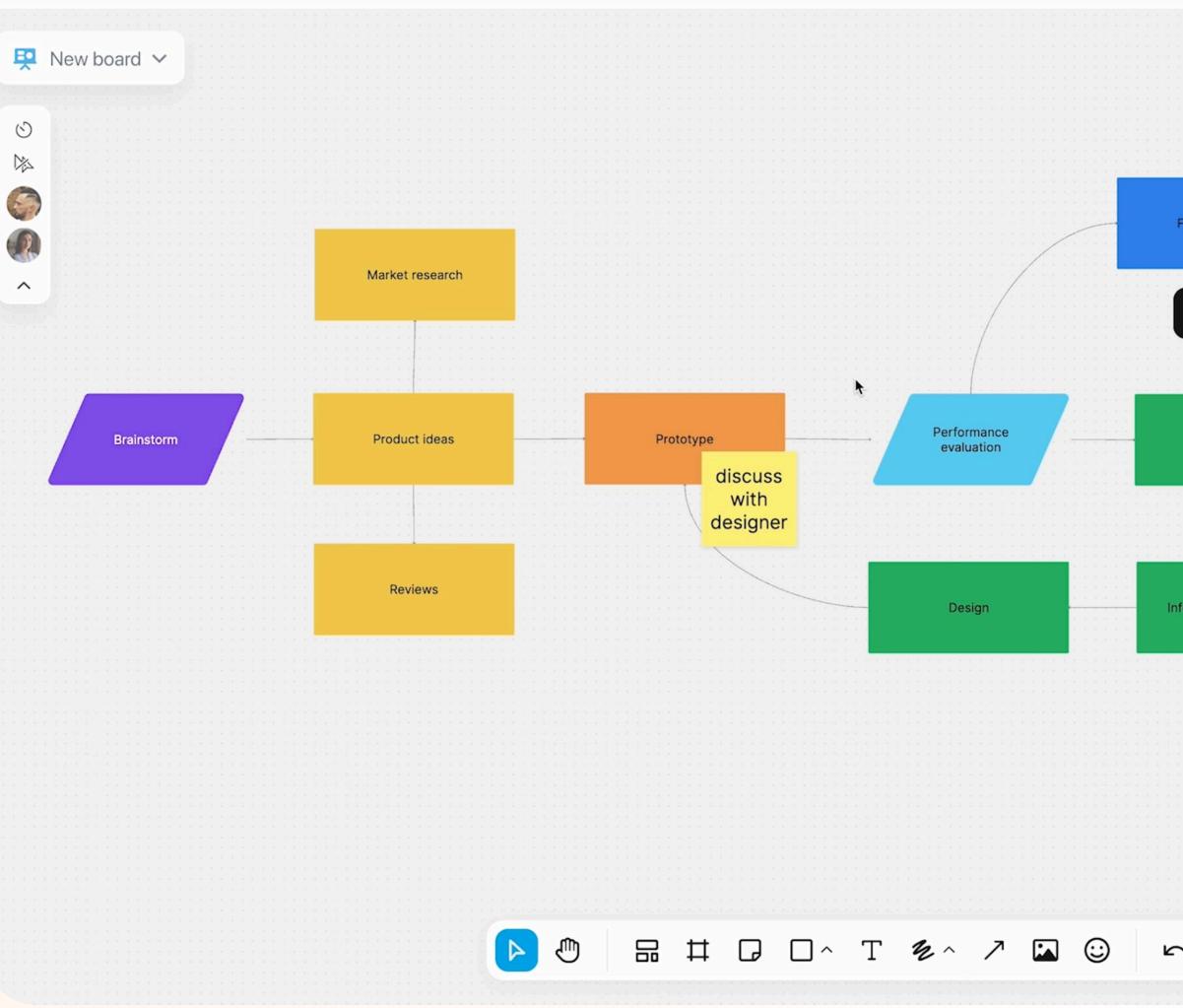




Boards

- Ideal for mapping out complex projects and visualizing workflows
- Unlimited boards and members
- 20+ board templates
- Scalable power (up to 400,000 objects per board)
- Secure collaboration inside your workspace
- Import boards from Miro

Bitrix 24 Boards | Editing



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HR & Automation

Manage employee records, track working hours and automate workflows

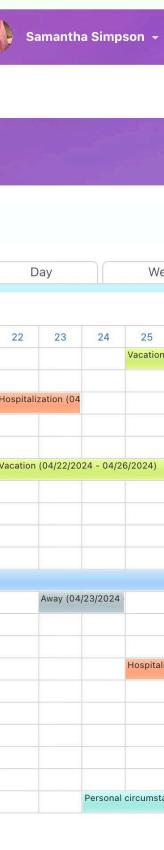




Employee time management

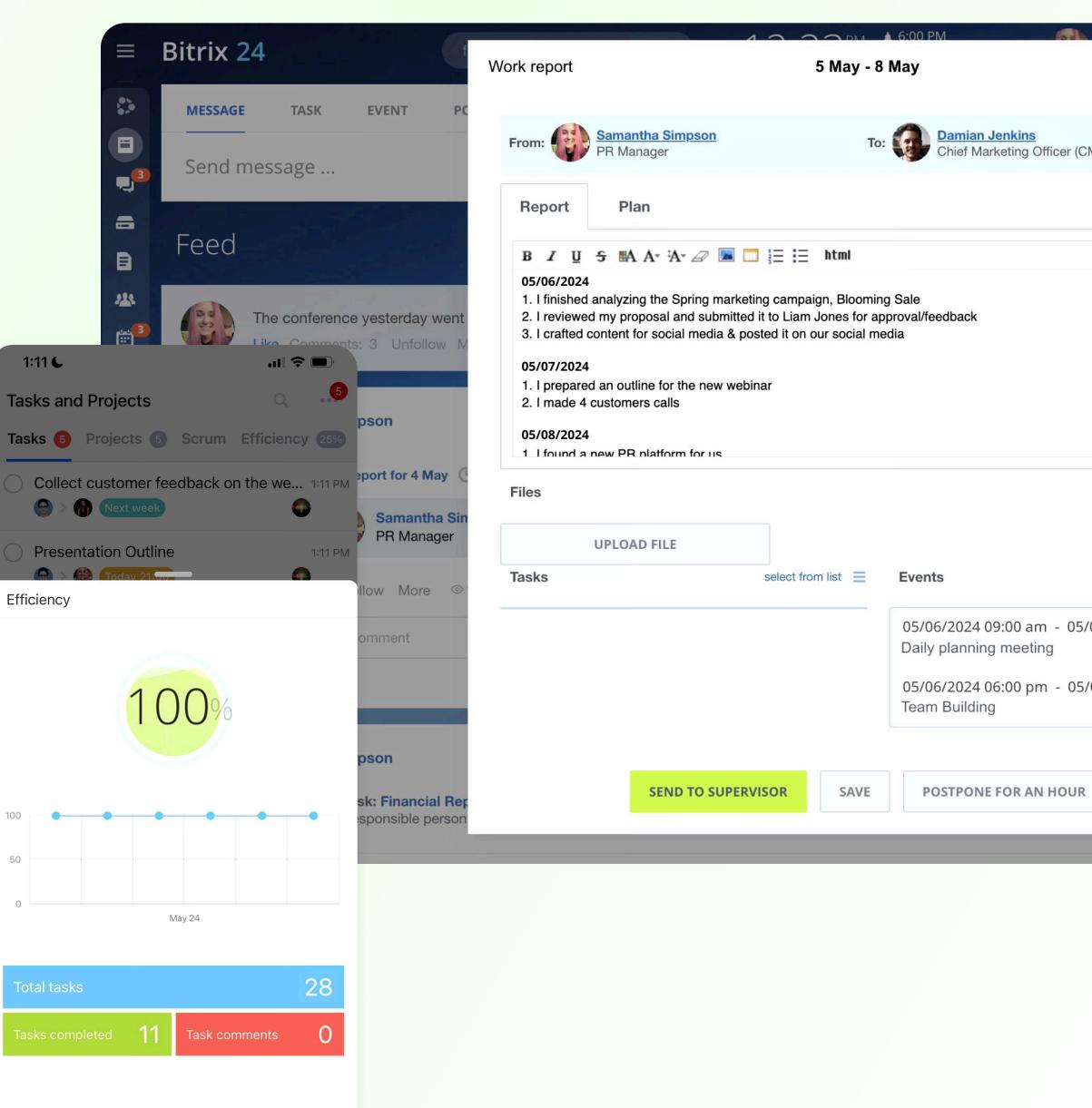
- Online time clock
- Absence chart
- 😑 Shift schedule
- Work time tracking

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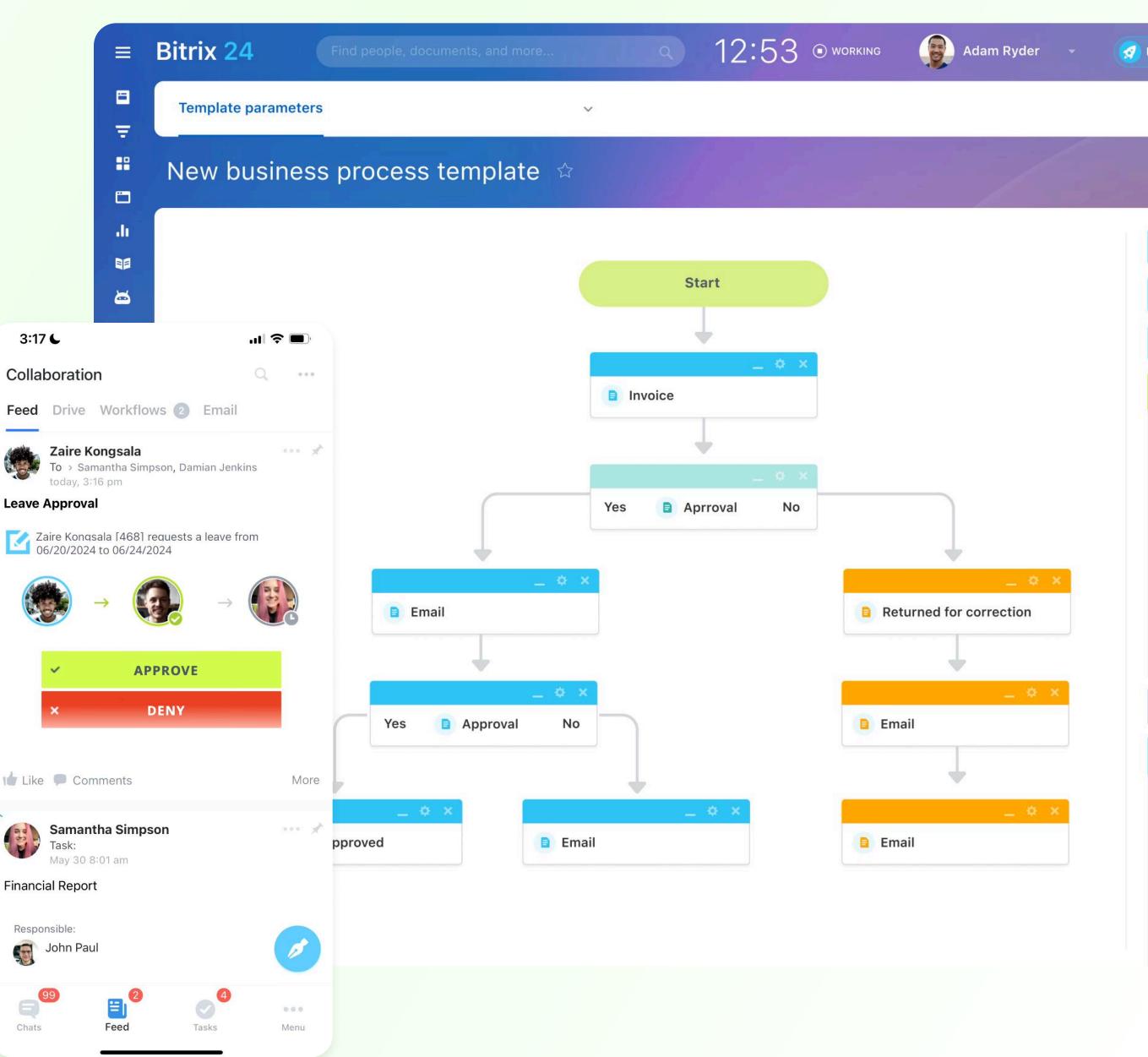
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- Customizable to your liking
- Report scoring + KPIs
- Automatic reminders and notifications



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- Smart Process Automation (custom entities in CRM) ٩
- Automation rules & triggers in CRM and tasks
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- Online store automation
- Automated Solutions

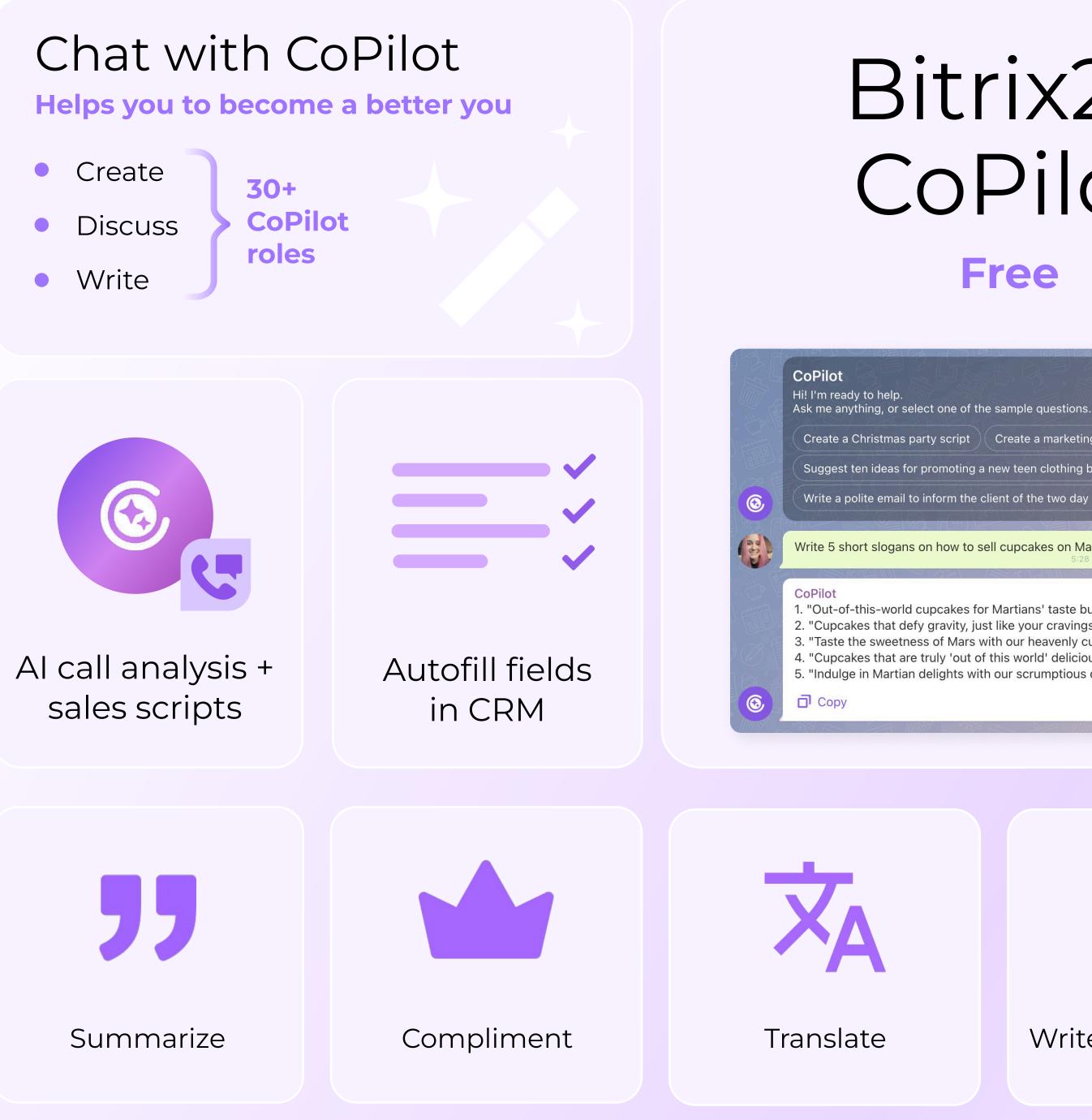


CoPilot

2=

Create original ideas, promotional texts, thread summaries, and more - in one click





Bitrix24 CoPilot Free

Create a Christmas party script Create a marketing specialist job description Suggest ten ideas for promoting a new teen clothing brand Write a polite email to inform the client of the two day delay Write 5 short slogans on how to sell cupcakes on Mars 1. "Out-of-this-world cupcakes for Martians' taste buds!" 2. "Cupcakes that defy gravity, just like your cravings!" 3. "Taste the sweetness of Mars with our heavenly cupcakes!" 4. "Cupcakes that are truly 'out of this world' delicious!" 5. "Indulge in Martian delights with our scrumptious cupcakes!"



Transcribe a call recording in CRM

Oescribe the result you desire

- Continue task description
- Create checklist
- **99** Simplify task description
- A Add encouraging words

Set tasks and create checklists



Ready-made website in 5 minutes, based on a prompt



5:28 pm



OPilot in Chat

- Unlimited source of ideas
- Remembers the context
- Compelling copy on demand
- Ideal brainstorming partner
- Connect third-party AI solutions

CoPilo	t	+
6	Holiday Sale Ideas © Sure! Here are five ideas for a Holida Sale: 1. Bundle Deals: Offer special	6:04 pm ay
6	Monthly Report Checklist Sure! Here's a checklist for the monthly report task: 1. Review the	4:38 pm
	Christmas Party Script Title: "Jingle Bell Bash: A Festive Christmas Party" Introduction: Host:	2:15 pm
	Polite Delay Notification Subject: Update on Project Timeline Dear [Client's Name], I hope this email	
	Marketing Job Description Summary: We are seeking a highly skill	9:03 am

Today

CoPilot
Mil I'm ready to help.
As me anything, or select one of the sample questions.
Create a Christmas party script
Create a marketing specialist job description
Suggest ten ideas for promoting a new teen clothing brand
Write a polite email to inform the client of the two day delay
Suggest 5 ideas for a Holiday Sale

CoPilot

Holiday Sale Ideas

online

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Sure! Here are five ideas for a Holiday Sale:

1. Bundle Deals: Offer special discounts on bundled products or services that are popular during the holiday season. For example, you can create gift sets or package deals that include multiple items at a discounted price.

2. Limited-Time Offers: Create a sense of urgency by offering time-limited deals. This can include flash sales, daily deals, or countdown promotions. Encourage customers to take advantage of the sale before it ends.

3. Gift with Purchase: Provide a free gift or bonus item with every purchase made during the holiday sale. This can incentivize customers to buy more and increase their overall satisfaction with their purchase.

4. Exclusive Discounts for Loyalty Members: Reward your loyal customers by offering exclusive discounts or early access to the holiday sale. This can help build customer loyalty and encourage repeat purchases.

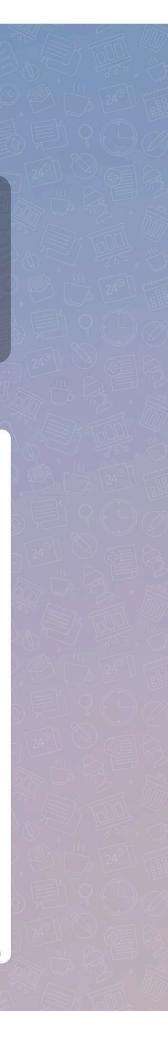
5. Social Media Contests: Engage your audience on social media by running contests or giveaways. Ask customers to share their holiday shopping experiences or create user-generated content related to your brand. Offer prizes or discounts to winners, which can generate buzz and attract new customers.

Remember to tailor these ideas to your specific business and target audience. Happy planning for your Holiday Sale!

Copy

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Write your question



6:04 pn

CoPilot in Tasks

- Al-generated task descriptions and checklists
- Get task summary in one click
- 👻 Great ideas on demand
- Built-in translator and grammar check tool

\equiv Bitrix 24 X TASK 83 Tasks > Projects , Ę, Planner ★ 24 Ē \square^2 **CRM:** Prepare the docur 1 #crm Jan 31, 6:00 pm Marketing: promotion #freelancers #marke 0 Pending review \$ 🛞 > 🗞

New task

Find a marketing assistant

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Responsibilities:	
	ent and implementation of marketing strategies and campaigns
	ch to identify trends and opportunities
	nanaging content for social media platforms
	e performance of marketing campaigns
	I coordinating marketing events and trade shows
	functional teams to ensure marketing initiatives are aligned with overall company goals
	eting materials such as brochures, presentations, and promotional materials
 Maintain and update cu 	
 Provide administrative s 	support to the marketing team as needed
Requirements:	
- Bachelor's degree in Ma	arketing, Business, or a related field
- Strong written and verb	al communication skills
- Proficient in Microsoft (Office Suite and social media platforms
- Excellent organizational	l and time management skills
- Ability to work independ	dently and as part of a team
- Attention to detail and a	ability to multitask
 Knowledge of marketing 	g principles and best practices
- Previous experience in a	a marketing role is a plus
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to apply for this position,	please submit your resume and cover letter to [Email Address]. We will be accepting applications until [End of January].
Note: Only shortlisted ca	ndidates will be contacted for an interview.
Note: Only shortlisted ca	ndidates will be contacted for an interview.
We look forward to receiv	ving your application!
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Or CoPilot in Feed

- Suilt-in CoPilot menu in comments and posts
- Write texts, create ideas and images
- Praise or criticize people's posts and comments
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	Sam Love > To all employees								
	Today, 10:30 am								
	Hey team,								
	I'm super excited to share some awesome news with you all! Our recent campaign was a huge success! From November 14th to 24th, we sent out a whopping 8,903 emails, and guess what? We achieved an amazing open rate of 74% and a click rate of 19.3%!								
	This is all thanks to the hard wor	rk and dedication of each and every one	of you.						
		ess my heartfelt gratitude to all the team se, and commitment have had a significa							
		age our audience and achieve such rem		s because of your					
l e	I also want to give a big shoutout to our awesome customers and partners who joined us in this campaign. Your support and								
	involvement have been crucial to with excellence.	o our success. We truly appreciate your	trust and loyalty, and we're excited to	continue serving you					
	As we celebrate the completion of this campaign, let's not forget the valuable lessons we've learned along the way. The dedication and teamwork shown during this campaign remind us of our collective strength and the incredible things we can accomplish								
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CoPilot in CRM

- 🐑 Fresh ideas for your sales and marketing
- Call transcription
- Autocompleted fields in CRM deals
- Al call analysis + recommendations
- Sales scripts (default and user-uploaded) + Alpowered script compliance
- Quality copy for email marketing and landing pages

MORE

Deal type Sales

Gares

Call

Source informat

Call routed to: +1

Furniture type

Sectional sofa with sleeper fun

Material

Spill-resistant 🛧

Delivery date

December 11th at 2 p.m. 🔩

Responsible



Stacy Smith Head of Sales

Comment

CoPilot

Sectional sofa with sleeper func-Large sofa made of spill-resista 10% discount on a specific mod Delivery date: December 11th a Total price: \$900 Payment link will be sent Delivery arranged for December Collar

Select field Create field

RECURRING DEAL

🙆 CoPilot

Phone call transcript

total



Good morning. Thank you for calling our furniture store. How can I assist you today? Good morning. I'm looking to buy a new sofa for my living room.

Of course. I'm here to help. What size of sofa are you looking for and what material would you

prefer it to be? I need a large one because I have two children. It should also be made of a material that's resistant to spills since my kids are really messy.

Got you. Would you like the sofa to be a sectional or a regular one?

And should it have a sleeping function? Yeah, I would prefer a sectional sofa.

As for the sleeper function, that would be great because we often have guests staying over.

Great. I have a few options that meet your requirements. But let me tell you about a special offer that we have. We currently have a 10% discount on one model that will be just

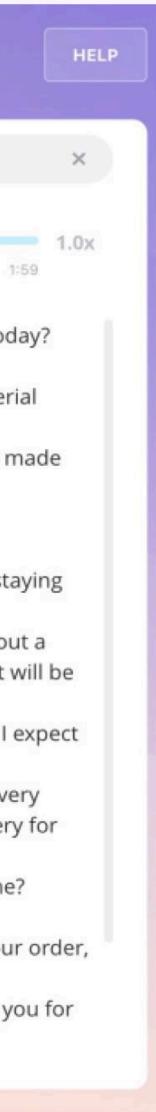
perfect for you. That sounds fantastic. Price is important to me. Also, when can I expect the sofa

to be delivered? I need it by December 13th. I will check the availability and delivery schedule for you. Just give me a moment, please. Yes, we can arrange the delivery for December 11th

at 2 p.m. Perfect. I'm happy with that. Can you also confirm the total price for me? Absolutely. The total price with the 10% discount applied is \$900 and 0 cents.

That sounds great. I'm ready to make the purchase. Wonderful. I will process your order, send you a

payment link, and then arrange the delivery for December 11th at noon. Thank you for choosing



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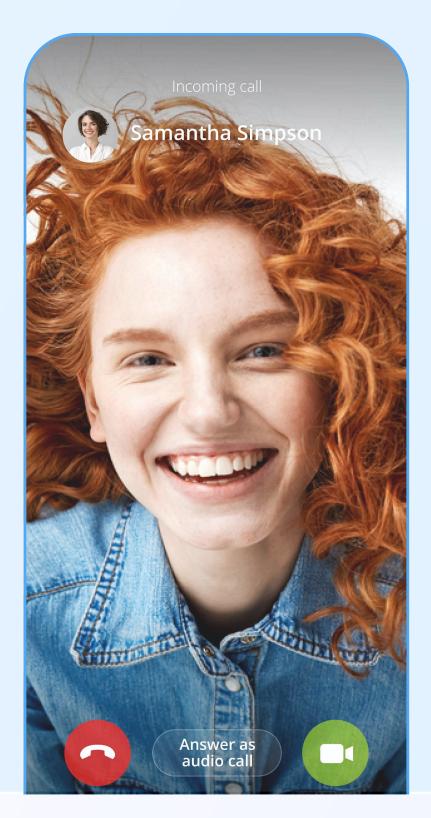




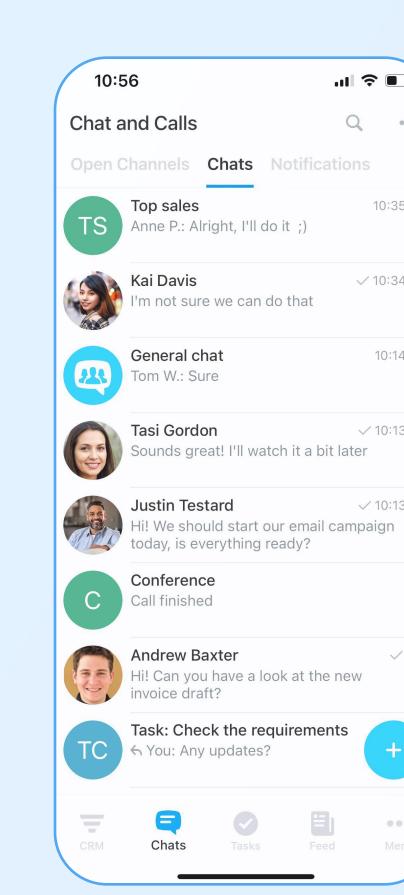
Post news, write comments, and follow your team updates



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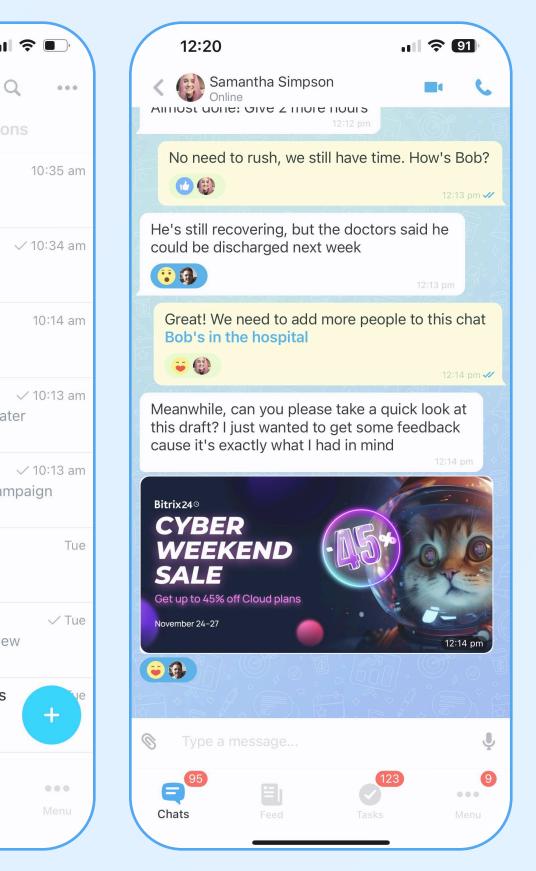
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TUESDAY, JUNE 11							

Al-powered assistant CoPilot



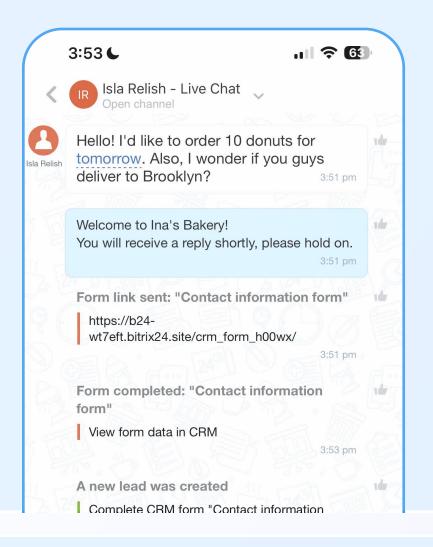
Tasks, chats, and documents at your fingertips



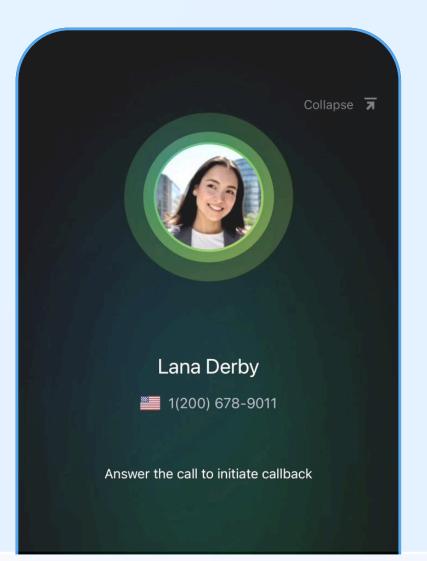




Manage your sales and clients using nothing but a smartphone



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First-ever fully mobile CRM

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Follow recent deal activity via notifications

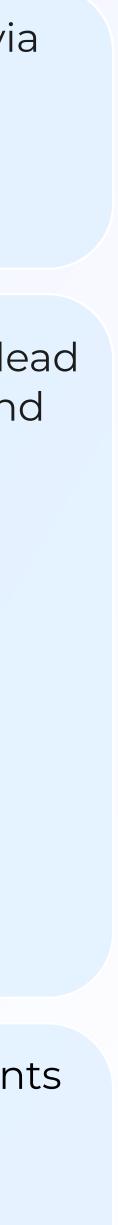


Manage sales pipelines, deal/lead stages, tunnels, products, and access permissions

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1	New (1) \$6,800			
2	Create papers (1) \$1,800			
3	Invoice (1) \$1,700			
4	In progress (1) \$2,400			

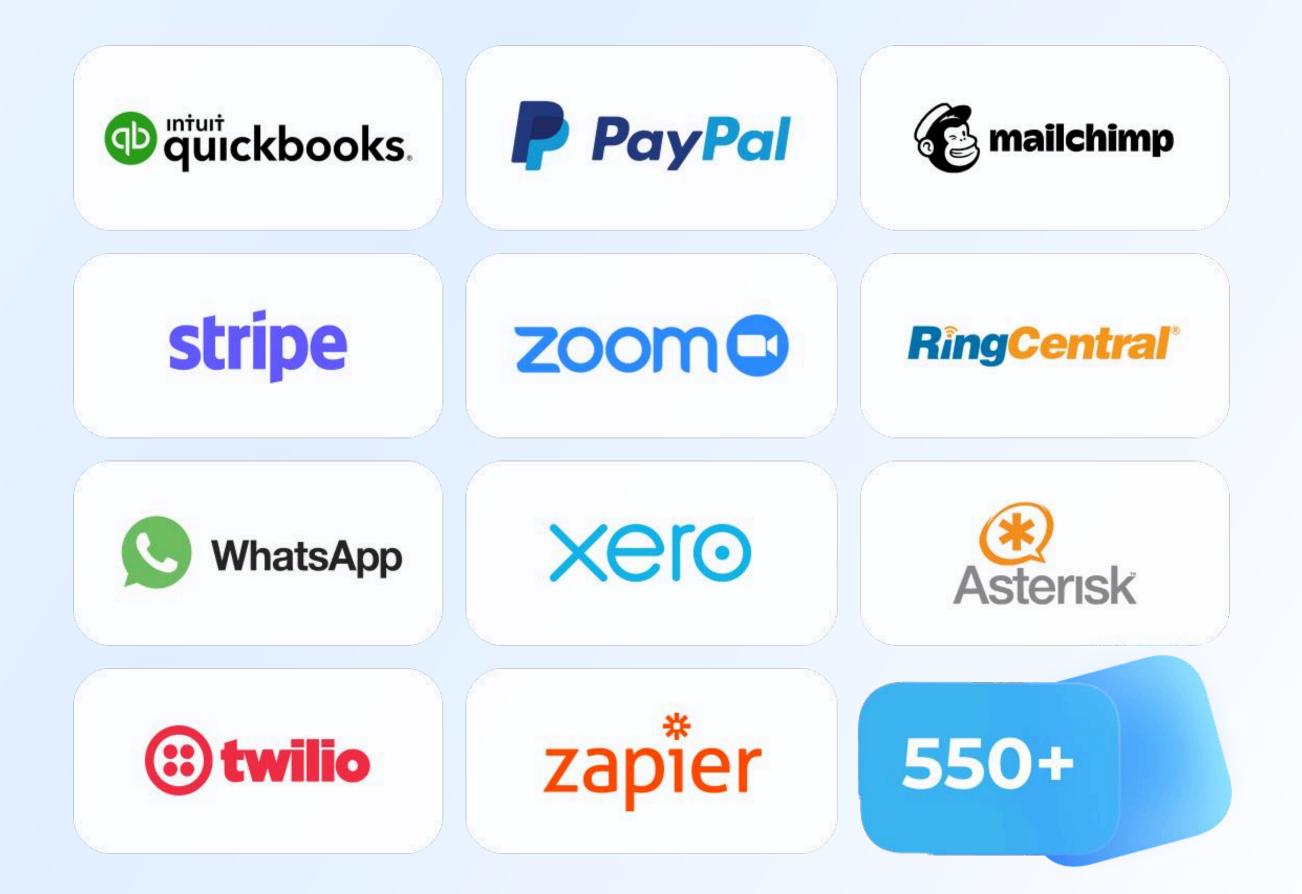
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up to 250 users

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up to 500 users

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up to 100 users

Enterprise 500

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Enterprise 1000 \$999/m0

up to 1000 users



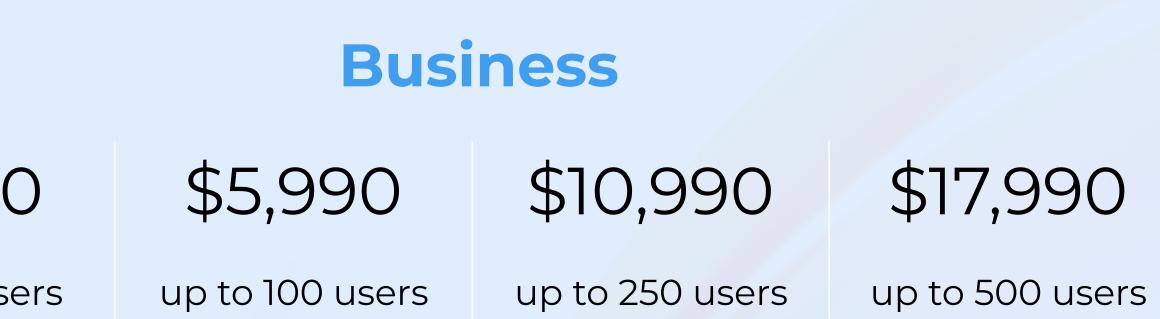
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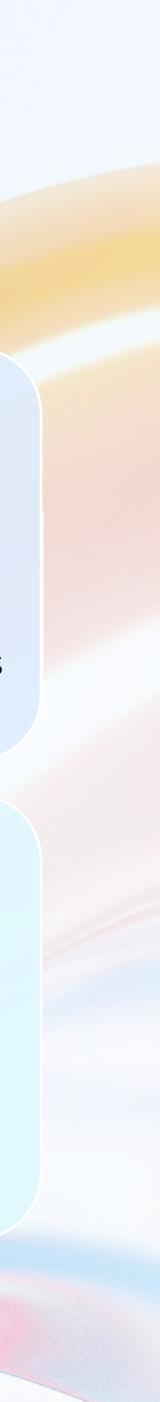


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